



Malcolm Meyer

Registered Financial Advisor

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"At claim time we're right beside you."

Our clients are our greatest resource. It is important for us to have a firm understanding of what your requirements are. This will ensure that your expectations are met and as a result your business is well protected.

My experience in insurance spans an entire working career, acquired over 40 years. It includes both insurance and broking backgrounds in a variety of roles. With an in-depth understanding of insurer requirements and expectations, this knowledge allows me to obtain favourable outcomes for you.

Getting the best results is my goal. During my time working for an insurance company, including risk-surveying, underwriting and claims, I gained a wealth of knowledge about what an insurer considers important. Strong personal relationships with these insurers gives me an edge in negotiating best results.

People before paperwork is a motto we follow and this means providing clients with an advice-based service where their needs are the priority. Sound risk management, of which insurance is only part, is one of the cornerstones of a successful business. It is often given less importance than it deserves and treated as just another expense. My role as a Chartered Insurance Broker is to help guide you through the transfer of risk and reduce the stress of arranging appropriate insurance cover.

Claim time is when you see the real value of your insurance programme. Managing the claims process is a fundamental part of my service to you and an area I excel in.

I am able to offer a variety of insurance solutions for your business including Business Continuity Planning, which helps you design your response to a wide range of risk exposures – not just disaster recovery.

Continual improvement is paramount when you've been in the insurance industry as long as I have. At Meridian General we wholeheartedly believe that we owe it to our clients to keep ahead of industry change and new regulations. A big part of this was voluntarily undertaking the latest insurance training to ensure our professional development *exceeded* the highest level of insurance regulations.

Proudly New Zealand owned and operated, means we are easily able to adapt to our client's immediate needs. Our profits stay in NZ, rather than being passed on to overseas parent companies, and we love that.

Added customer protection is provided by our Insurance Advisernet (IANZ) network.

Specialisations

- Fire & General Insurance Products
- Liability Programmes
- Scheme Management - Groups & Associations
- Claims Management
- Risk Analysis and Solutions
- Business Continuity Planning
- Relationship Management
- Conflict Resolution

Qualifications And Memberships

- Registered Financial Adviser (FSP115166)
- Insurance Brokers Association of NZ (IBANZ)
- Professional IQ College of NZ
- Insurance Advisernet NZ (IANZ)

Let's
talk

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