



Janice Macgee

Commercial Risk Specialist

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"My clients always come first."

Anticipating the challenges businesses might face

is how I'm able to provide the best possible service to all of my clients. Understanding your current needs, your ambitions and the likelihood of risks means I can provide advice around insurance plans that grow as your business grows. I thrive on being able to understand your needs in order to obtain a favourable outcome for you.

My experience, gained over 18 years in the insurance industry, includes both commercial and domestic insurance, assessing cover and determining future needs. The insurance market is always changing, so I work hard to keep up to date with monitoring new products and emerging trends. As a previous director and shareholder of a Dunedin brokerage, I have a thorough understanding of running and managing a business in New Zealand and the challenges that come with that role.

My clients always come first. No detail is too small for my attention and it is my priority to be available to discuss the needs of my clients.

People before paperwork is a motto we follow and this means providing clients with an advice-based service where their needs are the priority. Sound risk management, of which insurance is only part, is one of the cornerstones of a successful business. It is often given less importance than it deserves and treated as just another expense. My role as a Commercial Risk Specialist is to help guide you through the transfer of risk and reduce the stress of arranging appropriate insurance cover.

Claim time is when you see the real value of your insurance programme. Managing the claims process is a fundamental part of my service to you and an area I excel in.

I am able to offer a variety of insurance solutions for your business including Business Continuity Planning, which helps you design your response to a wide range of risk exposures – not just disaster recovery.

Continual improvement is paramount when you've been in the insurance industry as long as I have. At Meridian General we wholeheartedly believe that we owe it to our clients to keep ahead of industry change and new regulations. A big part of this was voluntarily undertaking the latest insurance training to ensure our professional development *exceeded* the highest level of insurance regulations.

Proudly New Zealand owned and operated, means we are easily able to adapt to our client's immediate needs. Our profits stay in NZ, rather than being passed on to overseas parent companies, and we love that.

Added customer protection is provided by our Insurance Advisernet (IANZ) network.

Specialisations

- Fire & General Insurance Products
- Liability Programmes
- Scheme Management - Groups & Associations
- Claims Management
- Risk Analysis and Solutions
- Business Continuity Planning
- Relationship Management
- Conflict Resolution

Qualifications And Memberships

- Registered Financial Adviser (FSP115166)
- Insurance Brokers Association of NZ (IBANZ)
- Professional IQ College of NZ
- Insurance Advisernet NZ (IANZ)

Let's
talk

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